

# INTREPID RISK ASSOCIATES

Principal, Steve Mazefsky

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# VIEW FROM THE OTHER SIDE

- Steve Mazefsky
  - 30+ years at Regional and National Cost Containment Providers
  - 20+ years as Principal or Director
  - Genex, NHR Options, Litigation Solutions, Intrepid Risk
- Sue Lawthers
  - 40+ years at National Case Management Firms
  - Corvel and Genex (37 years)
  - Case Manager, Supervisor, Branch Manager, Regional Manager, Regional Performance Auditor
- Matthew Piroch
  - 25+ years at a Regional Worker's Compensation Carrier
  - PNC Bank, Highmark Insurance Groups, Brickstreet Insurance Group
  - IT Director, Operations Senior Vice-President, Worker's Compensation Senior Vice-President

# VALUE PROPOSITION

- Use our extensive industry experience and tenured relationships to leverage partnerships between claims platforms and premiere service providers
- National partners that provide superior results at lower cost
- Consolidate and streamline the synergies and results from multi-disciplinary panels of service provider to improve outcomes
- Dedicated account managers who work together as one team
- Position IRA to help evaluate, manage, and create synergistic service bundles to further leverage results and streamline service models through use of technology
- Add value to clients on both sides of the risk mitigation equation
- Create added value for risk mitigation services internally and externally
- DOBE designation provides diversity credits for our clients

# INTREPID RISK PARTNERS PROFILE

- National footprint managed locally
- Managed or owned by former co-workers
  - \*Gives IRA strong relationships to manage the service and spend for our clients
- Offers a unique business model or offering
- Has synergistic services that can bundle with other IRA clients
- Has WBE or MBE certifications
- All vendor partners on the same technology platform to enhance execution
- Dedicated account managers for Intrepid Risk clients

# LITIGATION SUPPORT BUNDLE



# LITIGATION SERVICES PLATFORM SUMMARY

- Records procurement
- Records review
- Chronological review
- Independent medical exams and peer reviews
- Transportation and translation services
- Vocational guaranteed placement services
- Medicare set aside
- Life care planning
- Investigate services including:
  - Social media investigations
  - Background investigations
  - Lifestyle/medical canvassing
  - Surveillance
  - Unmanned remote surveillance
  - Scene investigations
  - Jury panel selection
  - Forensic data recovery

# RECORDS PROCUREMENT | LITIGATION SUPPORT

- National platform for authorization, subpoena, and hand service
- Full-range of services for record retrieval process
- Notices to all parties
- Customized billing including direct to carrier/TPA or client
- Dedicated account managers
- Expedited service available
- Online secure account access with live status updates
- Payment of fee advances
- Payment of custodial fees

# CASE MANAGEMENT | MANAGED CARE

- Records review
- Chronological review
- Medicare set aside
- Life care planning
- Lifetime medical cost projection
- Transferable skills analysis
- Labor market survey
- Medical and vocation case management



# INDEPENDENT MEDICAL EXAMS

- Unique business model of provider/vendor transparency
- Same doctors, better pricing, better service
- An advanced technology dashboard platform
- Prompt scheduling with notice to all parties
- Early QA of medical records
- Cover letter preparation
- Scheduling of necessary transportation and translation services
- Multiple contacts with claimants reduces no-shows
- Same day confirmation of exam attendance
- QA of final report

# TRANSPORTATION/TRANSLATION SERVICES

- Transportation services
- Translation services
- WBE certification
- Transparency in pricing
- 99% ride realization rate
- Ambulatory transportation
- Wheelchair transportation
- Air transportation
- Over 250 languages and dialects translated

# INVESTIGATIONS

- Social media investigations
  - 35% less expensive than other national platforms
  - 48-hour turn-around time
- Background investigations
- Lifestyle/medical canvassing
- Forensic data recovery
- Jury panel selection
- Surveillance
  - Unique technology platform with custom made vehicles
  - Periscope mounted cameras with 360-degree vantage point
  - High resolution identification up to 400 yards away
  - GPS tracking of all staff
  - Next day streaming video
  - Unmanned remote surveillance platform for rural cases

# SPECIALTY VOCATIONAL SERVICES

- Home based RTW Program provides a guaranteed sedentary offer of employment
- No high school diploma or GED required
- Provides all equipment and training
- No computer experience required
- Part-time work available starting as little as 2 hours per day
- Claimants with a past felony are eligible for employment
- Accommodates Spanish speaking claimants
- Entire process is touchless, accomodates with pandemic restrictions
- Our partner becomes employer of record from day one