

# INTREPID RISK ASSOCIATES

Principal, Steve Mazefsky

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**INTREPID RISK**  
ASSOCIATES

**DOBE**  
CERTIFIED

Disability-Owned  
Business Enterprise  
Disability:IN

# VIEW FROM THE OTHER SIDE

- Steve Mazefsky
  - 30+ years at Regional and National Cost Containment Providers
  - 20+ years as Principal or Director
  - Genex, NHR Options, Litigation Solutions, Intrepid Risk
- Sue Lawthers
  - 40+ years at National Case Management Firms
  - Corvel and Genex (37 years)
  - Case Manager, Supervisor, Branch Manager, Regional Manager, Regional Performance Auditor
- Matthew Piroch
  - 25+ years at a Regional Worker's Compensation Carrier
  - PNC Bank, Highmark Insurance Groups, Brickstreet Insurance Group
  - IT Director, Operations Senior Vice-President, Worker's Compensation Senior Vice-President

# CONSULTATIVE SERVICES BUNDLE



# VENDOR MANAGEMENT

- Contract review
- Compliance and performance review
- Vetting services
- Standard operating procedure development
- RFP preparation and response review
- Panel development and management

# SIU | COMPLIANCE

- Fraud training
- Fraud prevention plan
- Anti-fraud manual
- Fraud analysis and assessment
- SIU claim audit
- SIU investigations
- Annual compliance reporting

# DISTRIBUTION & SALES

- Direct marketing to IRA relationships
  - Insurance carriers
  - Third party administrators
  - Employers
  - Law firms
- Strategic partnerships
- Annual sales plans
- Sales training

# DUE DILIGENCE

- Income statement review
- Accounts receivable and payable review
- Profit and loss review
- Client review and interview
- Contract review
- Key staff interviews
- Strategic synergy analysis
- Cash flow review

# ACQUISITION STRATEGY

- Targeting
- Synergy analysis
- Prequalification
- Market review
- Developed and undeveloped reference checks
- Integration plans



# CLAIMS

- Best practices
- Reserving
- Vendor review and management
- Medical case management
- RTW programs
- Workflow review
- Staffing
- Audits

# SAFETY AND LOSS

- Staffing
- Best practices
- Outcomes

# UNDERWRITING

- File review
- U/W guidelines
- Segment block performance
- Audits
- Workflow review